

6R RETAIL

Instructions

The process areas below are a starting point for thinking about your end to end processes; you will need to review with each team responsible their current process, the systems they use to complete the process.

This is not an exhaustive list, each business has it's own unique offer that makes it work.

1	Post Season Analysis	
2	Design Process - Trend briefing/ Planning briefing- Design	if this is a design led business
3	Product Creation/ Enrichment (PIM)	product creation/ buying can be different orders depending on the business
4	Buying / planning	
5	Wholesale selling	
6	Retail order placement (inc ecom)	
7	PO creation	
8	Production order placement / supplier management	
9	Freight and shipping (inbound)	
10	Inbound receipting	
11	Ecommerce product (inventory allocation)	management of ecom product publishing (product data and inventory receipt)
12	Warehousing (movements, put away, in/out)	
13	Outbound to Customers and Stores	fulfilment of ecom/ wholesale orders inc EDI if needed
14	Stocktake (stores and warehouse)	
15	Store receipting and inventory process	
16	POS	including stock visibility, customer holds, shipping from stores, EOD
17	Accounts Payable	
18	Accounts Receivable	
19	Bank Rec	
20	Reporting (W, M, Y)	Reporting / insights